

**Botanical Society of America**  
**Profit and Loss**  
October 2016 - September 2017

	<u>Oct 2016 - Sep 2017</u>	<u>Total Oct 2015 - Sep 2016 (PY)</u>	<u>% Change</u>
<b>Income</b>			
<b>4100 BSA Membership Income</b>			
4105 Dues	133,320.00	126,498.36	5.39%
4110 Life Membership		-2,250.00	100.00%
4115 Section Dues			
<b>Total 4100 BSA Membership Income</b>	<b>\$ 133,320.00</b>	<b>\$ 124,248.36</b>	<b>7.30%</b>
<b>4300 Special Funds Contributions</b>			
4308 Botany Friends/Botany Thriving			
4309 Awards			
4310 Other funds		0.00	
<b>Total 4300 Special Funds Contributions</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	
<b>4400 Subscriptions - Institutions</b>	835,157.81	926,165.48	-9.83%
<b>4405 AJB Non-Member Page Charges</b>	3,500.00	2,000.00	75.00%
<b>4410 Advertising</b>	1,075.00		
<b>4415 Back Issues</b>	3,000.00		
<b>4420 AJB Other Income</b>	100,905.61	4,666.98	2062.12%
<b>4430 AJB Royalty &amp; J-Stor Income</b>	14,837.78	13,694.76	8.35%
<b>4435 PNP-Member Income</b>	25,968.00	20,902.85	24.23%
<b>4436 PNP-Non Member Income</b>	32,574.00	28,149.87	15.72%
<b>4440 Donations</b>	500.00	500.00	0.00%
<b>4450 Other income</b>	62,762.84	94,813.49	-33.80%
<b>4451 Sheridan Press Income</b>	78.75	198.54	-60.34%
<b>4452 Open Access-AJB</b>	15,680.00	11,990.13	30.77%
<b>4700 Grants</b>	977,204.39	661,738.45	47.67%
4735 PLANTS GRANT	22,249.40	19,381.41	14.80%
<b>Total 4700 Grants</b>	<b>\$ 999,453.79</b>	<b>\$ 681,119.86</b>	<b>46.74%</b>
<b>Unapplied Cash Payment Income</b>	0.00	0.00	
<b>Total Income</b>	<b>\$ 2,228,813.58</b>	<b>\$ 1,908,450.32</b>	<b>16.79%</b>
<b>Gross Profit</b>	<b>\$ 2,228,813.58</b>	<b>\$ 1,908,450.32</b>	<b>16.79%</b>
<b>Expenses</b>			
<b>5000 EMPLOYMENT EXPENSES</b>			
5010 Salaries & wages	589,280.16	555,482.49	6.08%
5040 Fringe Benefit - Grants	3,429.56	2,555.40	34.21%
<b>Total 5010 Salaries &amp; wages</b>	<b>\$ 592,709.72</b>	<b>\$ 558,037.89</b>	<b>6.21%</b>
5015 Payroll taxes	72,194.26	51,522.18	40.12%
5025 Employee benefits	85,444.08	86,554.89	-1.28%
5035 Staff training	1,590.00		
5036 Grants Senior Personnel	47,145.84	48,553.66	-2.90%
5038 Grants - Other Professionals	10,340.69	10,520.00	-1.70%
5039 Grants-Indirect Costs	39,483.20	39,583.20	-0.25%
5055 Other	2,760.00	240.40	1048.09%
<b>Total 5000 EMPLOYMENT EXPENSES</b>	<b>\$ 851,667.79</b>	<b>\$ 795,012.22</b>	<b>7.13%</b>

<b>5070 CONTRACT LABOR &amp; STIPENDS</b>			
5071 AJB Contract Labor-Copy Editing	21,806.20	548.75	3873.79%
5072 Consultants - PlantingScience Contract Labor	528,271.87	382,394.29	38.15%
5080 Contract Labor - General	3,281.25	6,762.96	-51.48%
5081 Contract Labor - Web	105,337.40	47,450.00	122.00%
<b>Total 5070 CONTRACT LABOR &amp; STIPENDS</b>	<b>\$ 658,696.72</b>	<b>\$ 437,156.00</b>	<b>50.68%</b>
<b>5090 Participant Support Costs</b>			
5091 Stipends - NSF Grant	50,455.38	27,993.00	80.24%
5092 Participant Travel - NSF	127,918.51	40,678.00	214.47%
5093 Participant - Subsistence	3,558.98	3,466.67	2.66%
5094 Participant - Other	15,290.51	6,680.00	128.90%
<b>Total 5090 Participant Support Costs</b>	<b>\$ 197,223.38</b>	<b>\$ 78,817.67</b>	<b>150.23%</b>
<b>5100 TRAVEL &amp; MEETINGS</b>			
	0.00	595.94	-100.00%
5110 Air Travel	18,644.40	11,315.66	64.77%
5115 Car Rental & Fuel/Running costs	266.58	1,284.59	-79.25%
5116 Mileage	68.26	144.18	-52.66%
5117 Taxi/Ground Transport	453.00	295.55	53.27%
5118 Parking & Tolls	136.39	395.20	-65.49%
5120 Accomodation	6,533.03	4,209.12	55.21%
5125 Meals	3,224.78	2,998.76	7.54%
5126 Subsistence	43.17	508.00	-91.50%
5127 Other Support Costs		3,000.00	-100.00%
5130 Conferences	39,580.81	48,385.80	-18.20%
<b>Total 5100 TRAVEL &amp; MEETINGS</b>	<b>\$ 68,950.42</b>	<b>\$ 73,132.80</b>	<b>-5.72%</b>
<b>5200 FACILITY EXPENSES</b>			
5210 Rent	4,100.00	3,507.90	16.88%
5215 Power & utilities	8,161.95	7,411.95	10.12%
5235 Telephone	477.32	1,214.69	-60.70%
<b>Total 5200 FACILITY EXPENSES</b>	<b>\$ 12,739.27</b>	<b>\$ 12,134.54</b>	<b>4.98%</b>
<b>5300 INFRASTRUCTURE EXPENSES</b>			
5305 Computer Services - NSF Grants	1,075.59	5,055.14	-78.72%
5310 Web Hosting	12,051.22	11,842.55	1.76%
5320 Web Programming	11,000.00	13,174.87	-16.51%
<b>Total 5300 INFRASTRUCTURE EXPENSES</b>	<b>\$ 24,126.81</b>	<b>\$ 30,072.56</b>	<b>-19.77%</b>
<b>5400 OFFICE EXPENSES</b>			
5410 Supplies	7,638.74	8,112.41	-5.84%
5412 Other Materials - Inquiry Starter	1,732.00	647.23	167.60%
5414 Copying/Reproduction/Image Scanning	1,668.00	236.30	605.88%
5415 Postage	2,480.19	7,371.17	-66.35%
5420 Mailing Materials	280.22	30.66	813.96%
5440 Equipment-Computer	6,818.95	3,886.52	75.45%
5441 Equipment-Software	2,617.93	99.99	2518.19%
5443 Equipment-Printer Supplies	325.00		
<b>Total 5400 OFFICE EXPENSES</b>	<b>\$ 23,561.03</b>	<b>\$ 20,384.28</b>	<b>15.58%</b>
<b>5500 OTHER EXPENSES</b>			
		0.00	
5510 Accounting fees	20,393.75	18,862.50	8.12%
5511 QuickBooks Fee	431.12	775.08	-44.38%
5515 Legal fees	7,768.76	26.25	29495.28%
5525 Advertising/Promotion	-321.72	2,804.07	-111.47%
5535 Bank charges	1,717.66	1,076.57	59.55%

5536 Bc Credit Card Fee	9,315.77	8,971.57	3.84%
5537 Interest Paid	1,420.89	1,462.83	-2.87%
5545 Insurance	10,231.70	4,073.80	151.16%
5550 Other		150.00	-100.00%
<b>Total 5500 OTHER EXPENSES</b>	<b>\$ 50,957.93</b>	<b>\$ 38,202.67</b>	<b>33.39%</b>
<b>5600 PUBLICATIONS</b>			
5610 Printing costs	47,345.32	127,443.60	-62.85%
5615 Electronic fees	177,053.99	171,553.92	3.21%
5620 Publication	1,300.00	721.00	80.31%
5625 Mailing costs		85.75	-100.00%
5635 Advertisement		490.22	-100.00%
5650 Contract Labor - Copy/Editing	37,645.30	39,319.25	-4.26%
5655 Editor-In-Chief Stipend		500.00	-100.00%
<b>Total 5600 PUBLICATIONS</b>	<b>\$ 263,344.61</b>	<b>\$ 340,113.74</b>	<b>-22.57%</b>
<b>5700 DEVELOPMENT</b>			
5715 Professional dues	8,434.00	9,742.00	-13.43%
5725 Awards - general	20,500.00	6,005.00	241.38%
5735 Outreach	4,650.00	1,000.00	365.00%
<b>Total 5700 DEVELOPMENT</b>	<b>\$ 33,584.00</b>	<b>\$ 16,747.00</b>	<b>100.54%</b>
<b>Total Expenses</b>	<b>\$ 2,184,851.96</b>	<b>\$ 1,841,773.48</b>	<b>18.63%</b>
<b>Net Operating Income</b>	<b>\$ 43,961.62</b>	<b>\$ 66,676.84</b>	<b>-34.07%</b>
<b>Other Income</b>			
<b>6100 SECTIONS &amp; SPECIAL FUNDS</b>	23.96	-34,000.00	100.07%
6101 Section Dues	10,744.00	9,961.00	7.86%
6102 Sectional Award Income	10,826.00	8,090.00	33.82%
6103 Other Awards	12,260.15	37,250.00	-67.09%
6105 Endowment income	25,379.66	9,257.91	174.14%
6108 Botany Friends/Botany Thriving	1,028.00		
6110 Other donations	1,097.15	46,782.84	-97.65%
6120 Kaplan Memorial Fund	-1,667.63	-1,681.00	0.80%
6145 Section & Special expenses paid	-5,556.58	-5,557.86	0.02%
Botanical Friends / BSA Endow	-9,800.00	-7,500.00	-30.67%
Cheadle & Conant Travel	-2,000.00	-1,500.00	-33.33%
Cichan / Cookson / Remy	-1,000.00	-1,000.00	0.00%
Devel & Struct / D&S Travel Awards	-2,193.50	-4,571.00	52.01%
Ecological	-4,448.70	-1,000.00	-344.87%
Economic		-250.00	100.00%
Genetics / Menzel Award	-1,000.00	-7,015.00	85.74%
Historical / Mycological		-200.00	100.00%
Karling & K Esau Award	-1,000.00	-1,000.00	0.00%
Li-Cor & DNA Plant	-300.00		
Mosely Student Awards		0.00	
Northeastern / Pacific	-10,208.03	-7,902.00	-29.18%
Paleobotany	-12,602.31	-4,900.00	-157.19%
Physiology	-300.00	-3,474.06	91.36%
Pteridology / Wherry	-750.00	-250.00	-200.00%
Southeast / Cooley / Lawrence / Pelton	-1,722.88	-2,085.07	17.37%
Systematics	-659.52	-1,665.00	60.39%
Teaching & Postlethwait Award	-1,085.00		
Tropical / Mid-Continent	-600.00	-200.00	-200.00%

Total 6145 Section & Special expenses paid	<b>-\$</b>	<b>55,226.52</b>	<b>-\$</b>	<b>50,069.99</b>	<b>-10.30%</b>
<b>Total 6100 SECTIONS &amp; SPECIAL FUNDS</b>	<b>\$</b>	<b>4,464.77</b>	<b>\$</b>	<b>25,590.76</b>	<b>-82.55%</b>
<b>7000 INVESTMENT INCOME</b>					
7015 Interest Income		276.64		208.08	32.95%
7025 Dividends - SSB (stocks & cash)		64,270.48		135,018.41	-52.40%
7035 Capital gains-SSB mutual funds		6,178.70			
7045 Investment fees (new SSB a/c)		-48,628.01		-62,017.38	21.59%
7046 Investment Refund Income		131.39		510.85	-74.28%
<b>Total 7000 INVESTMENT INCOME</b>	<b>\$</b>	<b>22,229.20</b>	<b>\$</b>	<b>73,719.96</b>	<b>-69.85%</b>
<b>7200 GAIN / (LOSS) SSB FUNDS</b>					
7210 Unrealized - monthly valuation		227,713.80		251,555.23	-9.48%
7220 Realized on sold securities		154,158.68		-21,071.05	831.61%
<b>Total 7200 GAIN / (LOSS) SSB FUNDS</b>	<b>\$</b>	<b>381,872.48</b>	<b>\$</b>	<b>230,484.18</b>	<b>65.68%</b>
<b>Total Other Income</b>	<b>\$</b>	<b>408,566.45</b>	<b>\$</b>	<b>329,794.90</b>	<b>23.89%</b>
<b>Other Expenses</b>					
5560 Overhead Recovery - Grants		-39,483.20		-39,583.20	0.25%
8500 Botany 2011 - SUMMARY					
8510 Botany 2011 - Summary of Income				-386,564.67	100.00%
8520 Botany 2011 - Expenses				378,218.60	-100.00%
<b>Total 8500 Botany 2011 - SUMMARY</b>	<b>\$</b>	<b>0.00</b>	<b>-\$</b>	<b>8,346.07</b>	<b>100.00%</b>
<b>Total Other Expenses</b>	<b>-\$</b>	<b>39,483.20</b>	<b>-\$</b>	<b>47,929.27</b>	<b>17.62%</b>
<b>Net Other Income</b>	<b>\$</b>	<b>448,049.65</b>	<b>\$</b>	<b>377,724.17</b>	<b>18.62%</b>
<b>Net Income</b>	<b>\$</b>	<b>492,011.27</b>	<b>\$</b>	<b>444,401.01</b>	<b>10.71%</b>

\* FY16 Endowment income was mostly lumped into 6110 with Other Donations by our accounting firm

\*\* FY 17 we are breaking out all of our donations and sectional/special funds in a new way going forward

Monday, Oct 23, 2017 08:41:14 AM GMT-7 - Cash Basis





\*

\*\*

